

# TEO STOLL

*Automation Engineer | Identity Systems | AI-Driven Process Optimization*  
Somerville, MA | (703) 868-8177 | teo.stoll@gmail.com | linkedin.com/in/teostoll

## Professional Summary

Results-driven automation engineer with experience designing, building, and maintaining enterprise-scale workflow systems and AI-powered solutions. Proven ability to identify inefficiencies, translate them into scalable technical solutions, and deliver measurable impact across diverse teams and business functions. Comfortable working end-to-end, from requirements gathering and stakeholder alignment through to build, deployment, monitoring, and iteration. Brings a strong cross-functional mindset and a background in high-pressure technical environments that demand precision and adaptability.

## Experience

**Sprout Social, Inc.** *Nov 2020 – Present*

**Automation Engineer** *Sep 2024 – Present*

- Designs, builds, and maintains enterprise-grade automation workflows and AI-powered tools across the organization. Partners with stakeholders at multiple levels to identify operational inefficiencies, architect scalable solutions, and drive measurable improvements in speed, consistency, and resource utilization.
- Develops end-to-end automation pipelines spanning a broad range of business functions, including employee lifecycle management, security operations, and client-facing deliverable generation. These solutions integrate data from multiple source systems, apply AI-driven analysis where appropriate, and are built with production-grade reliability in mind — reducing significant manual effort while improving output quality and consistency at scale.
- Architects and deploys AI agent systems designed to operate autonomously within established business workflows. Applications include competitive intelligence gathering, professional services assessments, and CRM account enrichment — each built to integrate with existing tooling and deliver high-value outputs with minimal human intervention.
- Owns observability and operational health across the internal automation stack. Implements error handling, alerting, and logging frameworks to ensure proactive issue detection, rapid incident response, and long-term maintainability — enabling the team to monitor and iterate on systems with confidence.
- Collaborates cross-functionally with engineering, operations, and business stakeholders to translate complex requirements into actionable technical solutions. Balances speed of delivery with long-term scalability, consistently prioritizing solutions that are modular, well-documented, and built to last.

**Senior AV & Systems Administrator**

*Mar 2023 – Sep 2024*

- Served as a senior technical resource across IT infrastructure, systems modernization, and enterprise AV — balancing hands-on technical execution with cross-functional collaboration to drive operational improvements and long-term platform stability.
- Led and contributed to key infrastructure modernization initiatives, including the company's transition to a centralized identity platform. Responsibilities spanned tenant architecture and configuration, single sign-on integration, and user provisioning workflows — working closely with security and IT leadership to ensure a smooth, compliant rollout across the organization.
- Built custom operational dashboards that aggregated data from multiple device management and security platforms, providing the team with real-time visibility into compliance posture and endpoint health. These tools replaced fragmented, manual processes and became a core part of the team's day-to-day operational workflow.
- Served as a subject matter expert for endpoint management and identity operations, with hands-on experience across industry-standard platforms and tooling. Contributed directly to broader compliance and standardization efforts, helping ensure that device and identity policies were consistent, scalable, and aligned with organizational security requirements.
- Acted as a key technical liaison between IT operations, security, and business stakeholders — translating complex infrastructure challenges into clear communication and actionable plans, and helping drive alignment on priorities and timelines across teams.

**AV & Systems Administrator**

*Nov 2020 – Mar 2023*

- Supported enterprise IT operations, AV environments, and endpoint management across the organization.
- Managed the service desk and escalations; led AV initiatives and produced live-streamed corporate events.
- Administered identity provisioning and SSO integrations.

**Studio Instrument Rentals**

**Audio Department Head**

*Aug 2017 – Mar 2020*

- Oversaw the audio department, serving as both engineer and backline technician across events and productions in the Greater Chicago area.

**One World Theatre**

**Production Manager** *Jul 2015 – Aug 2017*

- Oversaw full production operations for live concert events, including audio, lighting, video, and logistics coordination.
- Liaised with touring production managers and event planners to advance shows; maintained production and venue equipment.

**Pat Metheny Unity Group – "Kin" World Tour**

**A2 / Backline Technician** *Jan 2014 – Dec 2014*

- Served as A2 and backline technician across a full world tour, managing drums, bass, brass, and specialty instruments. Coordinated stage setup, mic'ing, and cabling, and assisted with front-of-house and monitor operations.

**Skills & Technologies**

**Workflow Automation & Integration:** SnapLogic, Okta Workflows, Webhooks, RPA, API Integration, Custom Scripting

**AI & Agent Development:** Claude, Relevance AI, Google Gemini, OpenAI / ChatGPT, AI Operations, Prompt Engineering, SDK & ADK Development

**Cloud & Platform Engineering:** Google Cloud Platform (GCP), Google Workspace APIs

**Identity & Endpoint Management:** Okta (SSO, SCIM, Workflows), Jamf, Microsoft Intune, OneLogin, DNSFilter, CrowdStrike

**Programming & Scripting:** Python, JavaScript, TypeScript, Bash

**Analytics & Project Management:** Tableau, Jira, Confluence, Agile/Scrum, Stakeholder Management, Cross-Functional Collaboration

**Audio Engineering & Live Production:** Pro Tools, Ableton, Logic Pro, Front-of-House & Monitor Engineering, AV Systems, Stage Management

**Certifications**

**Identity Automation, AI Operations & Enterprise Systems**

- Okta Certified Administrator
- Okta Certified Professional
- Okta Certified Workflows – Specialty
- Certified AI Ops Lead — Relevance AI
- Jamf Certified Tech
- Agile Scrum Essentials – Professional Designations

**Education**

**Berklee College of Music** *2006 – 2009*

Bachelor of Music – Music Production and Engineering | Boston, MA

Coursework: Advanced Pro Tools, Production Analysis, Recording & Mix Techniques, Audio Technology, Sound Reinforcement, Microphone Theory, Master Engineering